

Career Agency

Monthly Top Achiever

March - 2023



TOP Agents Total New Production

First Year Paid Annualized Premium (P.A)

| | <i>Agent's name</i> | <i>Agency</i> | <i>ANP</i> |
|----|---|-----------------|------------|
| 1 | <i>Marwa Mohamed Abd El Rahman Zidan</i> | <i>Dynamix</i> | 81,248 |
| 2 | <i>Olivia Raouf Hanna Morkos</i> | <i>Pioneers</i> | 69,014 |
| 3 | <i>Magdy Hakim Mouris Zaki</i> | <i>Future</i> | 54,631 |
| 4 | <i>Mohamed Agamy Ahmed Ali</i> | <i>Diamonds</i> | 53,040 |
| 5 | <i>Hassan Mohamed Naguib Hassanean Hassan</i> | <i>Roots</i> | 51,830 |
| 6 | <i>Mayada Gamal Ali Mohamed Ahmed</i> | <i>Diamonds</i> | 45,102 |
| 7 | <i>Heba Attia Attia Mohamed Moustafa</i> | <i>Faros</i> | 37,621 |
| 8 | <i>Marwa Attia Attia Mohammed Mostafa</i> | <i>Faros</i> | 36,948 |
| 9 | <i>Treza Salib Tobia Salib</i> | <i>Diamonds</i> | 35,838 |
| 10 | <i>Salwa Hanna Abdou Hanna</i> | <i>Future</i> | 32,293 |

TOP Agents Total New Production

First Year Paid Annualized Premium (OL+PA)

| | <i>Agent's name</i> | <i>Agency</i> | <i>ANP</i> |
|----|---|-----------------|------------|
| 1 | <i>Hassan Mohamed Naguib Hassanean Hassan</i> | <i>Roots</i> | 569,429 |
| 2 | <i>Olivia Raouf Hanna Morkos</i> | <i>Pioneers</i> | 542,109 |
| 3 | <i>Nermin Edward Morcous Ayoub</i> | <i>Nilers</i> | 410,938 |
| 4 | <i>Mohamed Agamy Ahmed Ali</i> | <i>Diamonds</i> | 358,125 |
| 5 | <i>Marwa Mohamed Abd El Rahman Zidan</i> | <i>Dynamix</i> | 274,460 |
| 6 | <i>Salwa Hanna Abdou Hanna</i> | <i>Future</i> | 227,603 |
| 7 | <i>Arsenyous Androws Gergis Androws</i> | <i>Assuit</i> | 215,493 |
| 8 | <i>Mona Nady Habib Makkar Mikhael</i> | <i>HBC</i> | 166,395 |
| 9 | <i>Heba Abdou Abdel-Fattah Ali</i> | <i>Diamonds</i> | 164,319 |
| 10 | <i>Treza Salib Tobia Salib</i> | <i>Diamonds</i> | 157,561 |

TOP Agents Total New Production

First Year Paid Annualized Count (OL)

| | <i>Agent's name</i> | <i>Agency</i> | <i>Count</i> |
|----|---|-----------------|--------------|
| 1 | <i>Hassan Mohamed Naguib Hassanean Hassan</i> | <i>Roots</i> | 11 |
| 2 | <i>Mona Nady Habib Makkar Mikhael</i> | <i>HBC</i> | 8 |
| 3 | <i>Marwa Attia Attia Mohammed Mostafa</i> | <i>Faros</i> | 7 |
| 4 | <i>Marwa Hisham Mohamed Abdullah Ayoub</i> | <i>Pioneers</i> | 7 |
| 5 | <i>Manal Faraoun Yessy Besel</i> | <i>Sohag</i> | 6.5 |
| 6 | <i>Marwa Mohamed Abd El Rahman Zidan</i> | <i>Dynamix</i> | 6 |
| 7 | <i>Heba Al-Saied Mohamed Mohamed El-Adrussy</i> | <i>Mansoura</i> | 6 |
| 8 | <i>Treza Salib Tobia Salib</i> | <i>Diamonds</i> | 5.5 |
| 9 | <i>Nardin Nazmy Email Ghabrial</i> | <i>Faros</i> | 5 |
| 10 | <i>Mahmoud Mohy El Din Abd El Latif Mohamed</i> | <i>Pioneers</i> | 5 |

Top Agents "GTA"

| | <i>Agent's name</i> | <i>Agency</i> | <i>ANP</i> |
|----|---|------------------|------------|
| 1 | <i>Rana Nabil Abd El-Megeed Mohamed Al-Kamaah</i> | <i>Champions</i> | 28,608,424 |
| 2 | <i>Vivian Fouad Gerguis Mikhael</i> | <i>Diamonds</i> | 1,952,899 |
| 3 | <i>Olivia Raouf Hanna Morkos</i> | <i>Pioneers</i> | 1,827,647 |
| 4 | <i>Amir Boushra Awad</i> | <i>Champions</i> | 1,474,763 |
| 5 | <i>Mai Mohamed Rasheed Abdel Latif</i> | <i>Nilers</i> | 1,404,579 |
| 6 | <i>Shaimaa Mohamed Tharwat Mohamed Abdelbr Rezk</i> | <i>Champions</i> | 1,044,065 |
| 7 | <i>Rania Ahmed Ashraf Mahsoub</i> | <i>Nilers</i> | 926,767 |
| 8 | <i>Sohaila Mansor Mohamed Ashmawy</i> | <i>Diamonds</i> | 834,427 |
| 9 | <i>Salwa Hanna Abdou Hanna</i> | <i>Future</i> | 812,821 |
| 10 | <i>Raymounda Magdy Gerguis Saleh</i> | <i>Future</i> | 812,393 |

TOP Rookies Total New Production

Total First Year Paid Annualized Premium (OL+PA)

| | <i>Agent's name</i> | <i>Agency</i> | <i>ANP</i> |
|----|--|-----------------|----------------|
| 1 | <i>Ashrakaat Ali Hassan Ali</i> | <i>Sohag</i> | <i>371,651</i> |
| 2 | <i>Merna Essam Attallah Seha</i> | <i>Sohag</i> | <i>329,784</i> |
| 3 | <i>Hala Atef Mourice Barsoum</i> | <i>Diamonds</i> | <i>197,649</i> |
| 4 | <i>Mohamed Emad Mohamed Ezzat Tawfik</i> | <i>Mansoura</i> | <i>161,453</i> |
| 5 | <i>Ahmed Mostafa Mohamed Abd ElHafez AlSayed</i> | <i>Faros</i> | <i>106,415</i> |
| 6 | <i>Rania Nagy Gergis Morcos</i> | <i>Mansoura</i> | <i>105,685</i> |
| 7 | <i>Mohamed Abdelghafaar Mohamed Abdelghafaar Hussien</i> | <i>HBC</i> | <i>103,708</i> |
| 8 | <i>Mina AbdElMalak Waheb AbdElMalak</i> | <i>Assuit</i> | <i>91,330</i> |
| 9 | <i>Radwa Ossama Mohamed Souliman</i> | <i>HBC</i> | <i>82,349</i> |
| 10 | <i>Elham Adel Shabaan Mehany Soutan</i> | <i>Diamonds</i> | <i>78,685</i> |

TOP ADM/SUM/UM Total New Productions

First Year Paid Annualized Premium (PA)

| | <i>Unit</i> | <i>AGENCY</i> | <i>ANP</i> |
|---|--|-----------------|----------------|
| 1 | <i>Ossama Mohamed Khamis Mohamed El Nagaar</i> | <i>Faros</i> | <i>114,310</i> |
| 2 | <i>Ahmed Gamal Attia Saeed El Mashad</i> | <i>Roots</i> | <i>108,323</i> |
| 3 | <i>Amr Khalil Ahmed Mohammed Abdallah</i> | <i>Dynamix</i> | <i>102,975</i> |
| 4 | <i>Josef Helmy Sayf Gayed</i> | <i>Pioneers</i> | <i>96,871</i> |
| 5 | <i>Ramez Mahfouz Wahba</i> | <i>Roots</i> | <i>94,236</i> |

TOP ADM/SUM/UM Total New Productions

First Year Paid Annualized Premium (OL+PA)

| | <i>Unit</i> | <i>AGENCY</i> | <i>ANP</i> |
|---|---|-----------------|------------|
| 1 | <i>Ahmed Gamal Attia Saeed El Mashad</i> | <i>Roots</i> | 903,434 |
| 2 | <i>Josef Helmy Sayf Gayed</i> | <i>Pioneers</i> | 670,510 |
| 3 | <i>Nermin Ibrahim Khalil Besher</i> | <i>Sohag</i> | 479,118 |
| 4 | <i>Amr Khalil Ahmed Mohammed Abdallah</i> | <i>Dynamix</i> | 410,187 |
| 5 | <i>John Sobhy Lotfy</i> | <i>Future</i> | 330,167 |

TOP ADM/SUM/UM Total New Productions

First Year Paid Annualized count (OL)

| | <i>Unit</i> | <i>AGENCY</i> | <i>Count</i> |
|---|---|-----------------|--------------|
| 1 | <i>Ahmed Gamal Attia Saeed El Mashad</i> | <i>Roots</i> | 22 |
| 2 | <i>Ramez Mahfouz Wahba</i> | <i>Roots</i> | 13.5 |
| 3 | <i>Emad Mohamed Abd El Atty Bastawisy</i> | <i>Diamonds</i> | 12.5 |
| 4 | <i>Josef Helmy Sayf Gayed</i> | <i>Pioneers</i> | 12 |
| 5 | <i>Amr Khalil Ahmed Mohammed Abdallah</i> | <i>Dynamix</i> | 10 |

Top 'ADM / SUM / UM' GTA

| | <i>Unit</i> | <i>AGENCY</i> | <i>ANP</i> |
|---|---|------------------|------------|
| 1 | <i>Mina ELkess Gawargious Botros Beshay</i> | <i>Champions</i> | 28,608,424 |
| 2 | <i>Nour Mohammed Gamal El-Din Hassan</i> | <i>Diamonds</i> | 2,250,809 |
| 3 | <i>Josef Helmy Sayf Gayed</i> | <i>Pioneers</i> | 1,827,647 |
| 4 | <i>Tarek Farouk Abdel Rahman El Gemaiee</i> | <i>Nilers</i> | 926,767 |
| 5 | <i>Wagdy Yohanna Mina Soliman</i> | <i>Future</i> | 846,137 |

Top 'ADM / SUM / UM'

IQA

| | <i>Unit</i> | <i>AGENCY</i> | <i>IQA %</i> |
|---|--------------------------------|---------------|--------------|
| 1 | <i>Shohdy Gad Sehsah Gayed</i> | <i>HBC</i> | 86.34% |

Top 'ADM / SUM / UM' Number of Productive Agents

| | <i>Unit</i> | <i>AGENCY</i> | <i>Count</i> |
|---|---|-----------------|--------------|
| 1 | <i>Ahmed Gamal Attia Saeed El Mashad</i> | <i>Roots</i> | 4 |
| 2 | <i>Ramez Mahfouz Wahba</i> | <i>Roots</i> | 4 |
| 3 | <i>Emad Mohamed Abd El Atty Bastawisy</i> | <i>Diamonds</i> | 4 |
| 4 | <i>Josef Helmy Sayf Gayed</i> | <i>Pioneers</i> | 3 |
| 5 | <i>Michael Malak Ayaad Gergis</i> | <i>Assuit</i> | 3 |

Top Agency/DSC - Premium (PA)

| | <i>Agency</i> | <i>ANP</i> |
|---|-----------------|------------|
| 1 | <i>HBC</i> | 332,569 |
| 2 | <i>Diamonds</i> | 317,295 |
| 3 | <i>Sohag</i> | 264,833 |

Top Agency/DSC - Premium (OL+PA)

| | <i>Agency</i> | <i>ANP</i> |
|---|-----------------|------------|
| 1 | <i>Diamonds</i> | 1,682,499 |
| 2 | <i>HBC</i> | 1,441,143 |
| 3 | <i>Roots</i> | 1,359,060 |

Top Agency/DSC - Count (OL)

| | <i>Agency</i> | <i>Count</i> |
|---|---------------|--------------|
| 1 | HBC | 57.5 |
| 2 | Diamonds | 46 |
| 3 | Roots | 44 |

Top Agency/DSC GTA

| | <i>Agency</i> | <i>ANP</i> |
|---|---------------|------------|
| 1 | Champions | 33,818,100 |
| 2 | Diamonds | 3,429,304 |
| 3 | Nilers | 2,472,873 |

Top Agency/DSC IQA

| | <i>Agency</i> | <i>IQA</i> |
|---|---------------|------------|
| 1 | Mansoura | 87.55% |
| 2 | HBC | 86.88% |
| 3 | Assuit | 85.06% |

Top Agency/DSC No. of Productive Agents

| | <i>Agency</i> | <i>Count</i> |
|---|---------------|--------------|
| 1 | HBC | 14 |
| 2 | Diamonds | 13 |
| 3 | Roots | 11 |

TOP contribution Rookies Total New Production

Total First Year Paid Annualized Premium (OL+PA)

| | <i>Agency</i> | <i>ANP</i> |
|---|---------------|------------|
| 1 | Sohag | 798,563 |
| 2 | Mansoura | 506,106 |
| 3 | HBC | 493,195 |