


Often in life, to stand still is to get left behind.

And in an ever-changing world that waits for nobody, we all need a trusted companion to help us navigate tomorrow.

That's why at MetLife Egypt, we believe in combining local insight and capability with global experience and scale to guide our customers through the twists and turns of life.





We have a long, proud history of being leaders in high quality financial solutions that are backed by a trusted, well-recognized brand name.

And that's what allows us to offer our clients a committed, comprehensive and strategic partnership, meeting all global, regional and local needs.

We don't believe in finding customers for our products.

We believe in finding products for our customers.

Who are we?

MetLife Egypt at a glance

1997

marked the establishment
of the company

7

bank partners

+1 Million

total customers

535

employees locally

57 in sales

347 in non-sales

131 in temporary resources


15B EGP

total assets in Egypt
as of 30 June 2023

+3.7B EGP

claims paid as of 30 June 2023

- Leading position in the market
- Dedicated customer support hotline for individuals covered with Life insurance



For more than 25 years, more than one million Egyptians have trusted us to provide the financial solutions and medical coverage they need to navigate tomorrow with their families.

MetLife was the first life insurance company to enter the Egyptian market with a major shareholding of an international life insurance company.

We are proud of our strong track record in offering and distributing insurance plans and services for life insurance, accident and health insurance, retirement planning, and wealth management solutions.

Our Proud History

Our Global Footprint

The worldwide depth and breadth of our capabilities allow us to offer our clients a committed, comprehensive and strategic partnership, meeting all global, regional and local needs.

155

years of global experience

43K

employees worldwide

40+

countries with
MetLife presence

638.5B USD

in combined managed assets

#50

in the Fortune 500 list
in 2020

Financial Strength Ratings for Metropolitan Life Insurance Company

Moody's Investors Service Aa3
Standard & poor's Ratings Services AA-
A.M Best Company, Inc. A+
Fitch Ratings AA-

Our Regional Footprint

MetLife's long, proud history of being a leading global provider of financial solutions gave us the perfect platform to become the partner of choice across Egypt and the region.

Our in-depth understanding of local legislation helps us provide unique benefits to our clients and partners.



Lebanon

Established in **1953**

More than **60,000** life insurance members



The Gulf

Established in **1954**

4 preferred bank partnerships and **18** open architecture relationships



Jordan

Established in **1958**

4 bank partners



Turkey

Established in **1988**

Group life and disability + group pensions
4 bank partners including **1** exclusivity agreement

MetLife Egypt

For more than 25 years, MetLife's accomplishments in Egypt have proved its capabilities in offering and distributing insurance plans and services for life insurance, accident and health insurance, retirement planning, and wealth management solutions to more than one million customers.

Employee Benefits

1300

Corporate customers

470K

Medically insured members

+400K

Individuals covered with life insurance

3600

Medical service points

Bancassurance

7

Bancassurance partnerships

610

Bank branches

Banque du Caire
Bank of Alexandria
Abu Dhabi Islamic Bank
Mashreq Bank
FAB Misr
Al Ahli Bank of Kuwait
E-Bank

Agency Partners

12

Agency branches

700

Agents

(As of June 2023)

MetLife Egypt's growth in numbers

We recorded growth in premiums,
reaching approximately

6.2B EGP

by the end of June 2023, with a
24% increase compared to 2022.

The total compensations paid to
clients reached

3.7B EGP

by the end of June 2023,
showing a growth rate of **32%**
compared to 2022.

MetLife Egypt achieved
profits of

900M EGP

during the fiscal year
2022/2023, demonstrating a
growth of **60%** compared to
2021/2022.

EB MetLife Egypt in numbers

(As of June 2023)

+1,300
corporate clients

+400K
individuals covered
with life insurance

+109B
EGP total life insurance
coverage

+470K
individuals covered
with medical
insurance

+3,600
medical service providers
in our network

+650
key providers with online
approvals system

11
primary health physicians
in different governorates

Pension Portfolio

Number of accounts

133 policies

Assets under management

5.7B EGP

Number of clients insured

95,234

Credit Life

Number of accounts

8 banks with **16** agreements

(As of June 2023)

A silhouette of a man and a child riding a bicycle on a dirt path at sunset. The man is pushing the child on the bike. The sun is low on the horizon, creating a warm glow and long shadows.

Retail

Number of clients:

80,411

Number of in-force policies

Accidental
and health:

40K

Life:

80K

Annualized premiums

Accidental
and health:

0.3B

Life:

1.5B

Insurance coverage

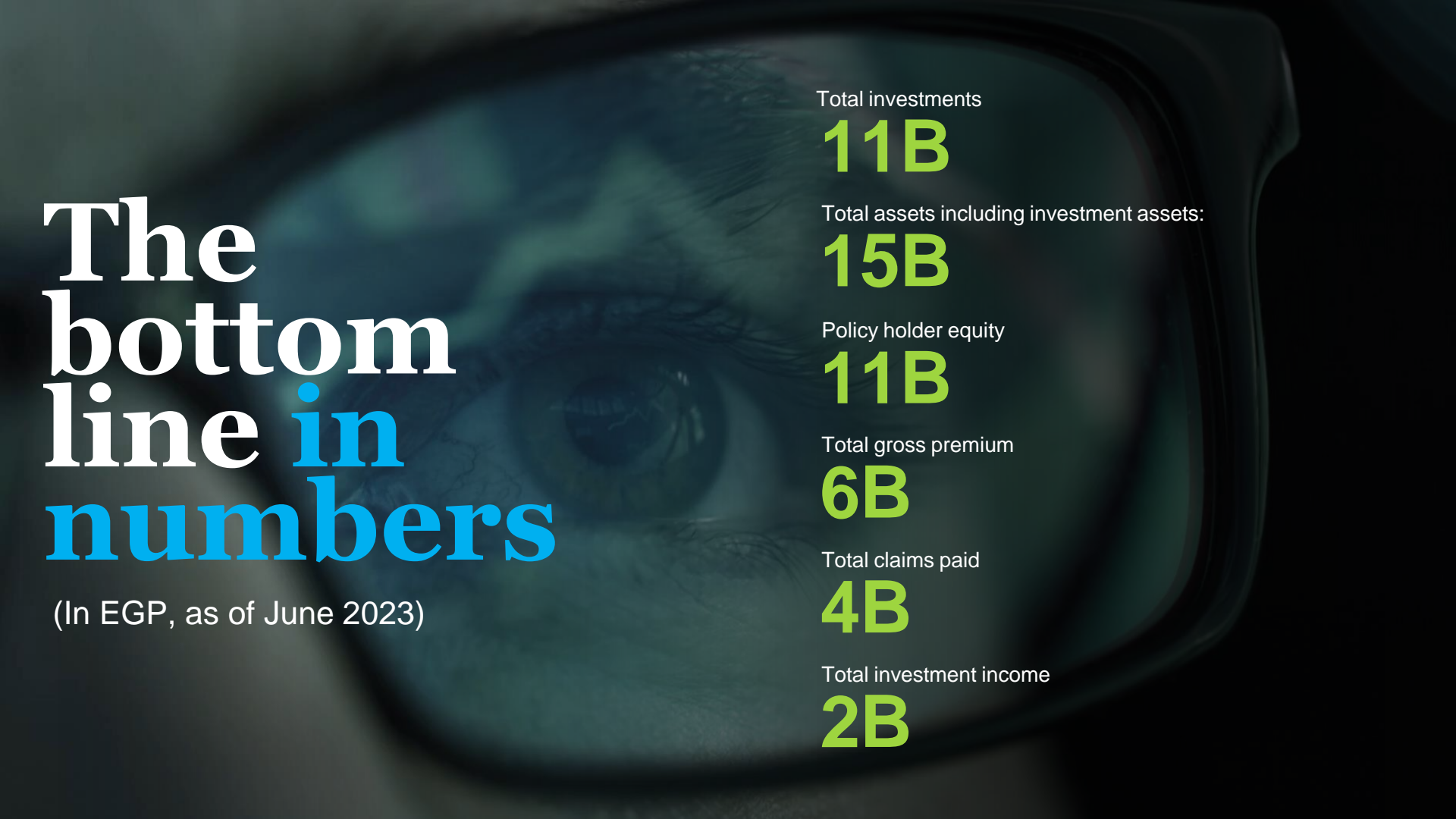
Accidental
and health:

100B

Life:

57B

(As of June 2023)



The bottom line **in** **numbers**

(In EGP, as of June 2023)

Total investments

11B

Total assets including investment assets:

15B

Policy holder equity

11B

Total gross premium

6B

Total claims paid

4B

Total investment income

2B

In Summary

- MetLife is well positioned as the partner of choice
- Our best-in-class solutions are designed based on our in-depth customer research in Egypt
- Our leading digital capabilities on sales and servicing will further enhance customer experience
- Our market leading sales practices focusing on customer acquisition leveraging key enablers
- MetLife is constantly growing and diversifying to thrive in an ever-changing market